

# *C N Consultancy Limited*

## **Examples of our recruitment in the international commodity trading sector (over a period of several years)**

### **Senior Management Trading, Marketing, Production**

Regional Director, Business/Market Development	Russian Group, Dubai
Regional Director, Business/Market Development	Russian Group, Hong Kong
Head of Steel Marketing, USA	Trading Group
Managing Director and Head of Marketing, USA	Russian Fertilizer Producer
Global Head of Risk Management	Oil Production & Trading Group, Switzerland
Head of Base Metals	Trading Group, London
Director & Head of Regional Office	Russian Group, Mumbai
Director & Head of Regional Office	Russian Group, Antwerp
President & Head of Regional Office	Russian Group, New York
Head of Fertilizer Trading	Trading Group, Switzerland
Head of Steel Trading	Trading Group, Hong Kong
Global Head of Commodities	International Trading Group
Director /GM, Int Distribution Constructional Steel	UK Subsidiary of Italian Trading Group
Director/Global Head of Grain & Agri-Commodities, S E Asia	International Trading Group
Global Head Precious Metals	USA Producing & Trading Group
Director & General Manager Global Distribution	Refractory Products
Head of Copper Concentrates	Trading and Finance House, East Coast USA
Head of Fuel Oil Trading	International Trading & Distribution Group
Regional Head of Coal Trading, W & E Europe/Russia	International Trading Group
Director/Head of Products Trading, Switzerland	Producing and Trading Group
Managing Director, Steel Tubes Trading	European Steel Stockholder
Managing Director, UK	International Steel Trading Group
General Manager, Tanzania	Oil Production & Trading Group
Managing Director	Global Distribution Steel/Rail Products
Director/Global Head, Alumina Trading	International Trading Group
Regional Head Rice Trading and Distribution, S E Asia	International Trading & Distribution Group
General Manager, Congo	Oil Production & Trading Group
Regional Director Designate & Head of Marketing, Brazil	Russian Fertilizer Producer
Regional Director & Head of Marketing, Singapore	Russian Fertilizer Producer
General Manager, Benin	Oil Production & Trading Group
Head of Refinery Supply, Switzerland	North African Energy Group

### **Financial, Legal, IT & General Senior Management Appointments**

Head of Corporate Finance, London	UK Steel Mill
Head of Treasury, Switzerland	East European Steel Producer
Structured Trade Finance Specialist	International Trading/Supply Chain Mngt Grp
Senior Financial Manager (Oil Industry)	Oil Producing and Trading Group
Internal Legal Counsel	Oil Trading Group
Chief Financial Officer, Copper Mine Morocco	Trading Group
Senior Oil Industry Accountant, Switzerland	Oil Producing and Trading Group
Senior Treasurer, Switzerland	Oil Producing and Trading Group
Structured Trade Finance Specialist, USA	International Trading & Finance House
Structured Trade Finance Specialist, Latin America	Trading House, Switzerland
Director Legal Services	International Oil Company
Chief Financial Officer, Tanzania	Oil Retail and Distribution
Chief Financial Officer, Switzerland	Oil Producing & Trading Group
Trade Finance Team	Commodity Trade Finance Bank, London
Structured Trade Finance Specialist, Asia	International Trading Group
IT Director, London	Trading Conglomerate
Chief Accountant	Super Alloys Producer
Human Resources Director	Global Oil and Gas Company
Head of Finance	Special Alloy Producer
Structured Trade Finance Specialist, Europe	International Trading Group
Senior Manager, Trade Finance	International Trading Group

# C N Consultancy Limited

Finance Director, Belgium  
Data Centre Director  
Director, IT Technology Planning  
IT Strategy Planner  
Director External Affairs  
Chief Financial Officer  
Personal Assistant to Chairman  
Senior Geophysicist  
Credit Risk Manager  
Chief Financial Officer, Morocco  
Chief Financial Officer, Netherlands

Alloys Producing Group  
Toronto Stock Exchange  
Stock Exchange  
Government Cabinet Office  
Integrated Oil Company  
Venture Capital Company  
UK based trading Group  
Oil Field Exploration, Azerbaijan  
Swiss Head Office of European Group  
Copper Mine  
Bunkering and Trading Group

## **Logistics and Shipping, Administration, Back Office, Operations, Traffic & Support**

Global Head of Shipping, London  
Charterer, Hazardous Bulk Liquid Cargoes  
Ship Operators, Geneva  
Head of Operations, Switzerland  
Senior Crude Operator  
Head of Traffic, Switzerland  
Coal Trading and Distribution Administrator, London  
Operators, London & USA  
Head of Chartering, Coal & Coke  
Charter Manager, Coal & Coke  
Senior Traffic Manager  
Senior Shipping/Traffic Manager UK  
Senior Shipping/Traffic Manager, Switzerland  
Operations Manager

Commodities Trading Group  
Trading Group  
Trading Group  
Oil Producing and Trading Group  
Oil Producing and Trading Group  
Russian Fertilizer Producer ~ Marketing Subsidiary  
International Trading Group  
Trading Group  
International Trading Group  
Asian Trading Group  
Materials Sourcing, CIS  
International Trading Group  
International Trading Group  
Trading Group, CIS

## **Trading, Marketing**

Non-ferrous Raw Materials Trader, Switzerland  
Alumina Trader, Switzerland  
Petrochemicals Trader, Switzerland  
Grain Trader, London  
European Marketing Manager  
Senior Coal Trading and Marketing Manager  
Senior Zinc/Lead Trader, Switzerland  
Senior Gasoline/Gas Oil Trader  
Senior Sugar Trader, Paris  
Naphtha Trader, Singapore  
Commercial Manager, Oil Seed Crushing  
Risk Management Specialist, USA  
Head of Crude Oil Trading, Switzerland  
Senior Fuel Oil Trader, London  
Country Manager Steel Trading, India  
Senior Copper Concentrates Trader  
Senior Alumina Trader, Australia  
Risk Managers/Paper Traders  
Managing Director  
Senior Vegetable Oil Trader, Switzerland  
Head of Rice Trading, London  
Steel Trading Business Acquisition  
Brent Trader, London  
Head of Lead/Zinc Concentrates  
Sales Director Designate  
Commercial Manager  
Head of Chrome Ore Trading  
Client Liaison  
Senior Iron Ore Trader  
Head of Aluminium Trading, Switzerland  
Regional Manager, Steel Trading, Delhi  
Senior Grain Trader, Europe

International Trading Group  
International Trading Group  
Oil Producing and Trading Group  
International Trading Group  
Ferro Alloys Producer  
International Trading Group  
International Trading & Finance House  
Trading House, London  
International Trading House  
International Trading House  
Trading Group, Singapore  
International Trading & Finance House  
Producing Group  
International Trading Group  
International Trading Group  
Trading Group  
International Trading Group  
Crude, London & Switzerland  
Non-ferrous Metal Producer  
International Trading Group  
International Trading Group  
International Trading Group  
International Trading Group  
Secondary AI Manufacturer  
Secondary NF Producer  
International Trading Group  
LME Ring Dealing Member  
Trading Group (Switzerland)  
International Trading Group  
International Trading Group  
International Trading Group

# *C N Consultancy Limited*

European Regional Director, Copper  
Head of Zinc Trading, Europe  
Head of Copper Trading  
Head Trader & Team, Coal & Coke  
Junior Crude Oil Trader, London  
Marketing/Business Development Specialist

International Trading Group  
International Trading & Finance House  
International Trading Group  
Far East Trading House  
International Trading House  
Russian Producer, Singapore